

Business Name:	Cross Platform Solutions
Business Address:	4968 College Green lane Providence Forge, VA 23140
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Email address:	joyce@databasesandtraining.com
Business Web Site:	www.databasesandtraining.com
Business Classification:	Software training and data management
A brief summary of your business and its products and services.	Provider of end user application training (MS Office/Project, PageMaker, QuarkXPress, QuickBooks, FileMaker Pro, Vista, Dreamweaver) Data management solutions (MS Access, FileMaker Pro)
Ideal customer profile?	Business or organization needing better software skills or outgrowing their current method of utilizing data and company information.
What makes a good prospect for your business?	A client who recognizes that their current method of data use and storage may not be sufficient for their growing needs. Additionally, the client should recognize the value of increased software skills.
Some information on your background.	Better Business Bureau, New Kent Chamber of Commerce, Microsoft User Specialist, FileMaker Business Alliance
Other:	Volunteer, Habitat for Humanity, Chair, Brickshire Social Committee