

<b>Business Name:</b>	Super-Server, LLC
<b>Business Address:</b>	2501 Monument Avenue Richmond, VA 23220
<b>Your name:</b>	Mike Luscombe
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<b>Email address:</b>	mluscombe@super-server.com
<b>Business Web Site:</b>	www.super-server.com
<b>Business Classification:</b>	Technology service provider
<b>A brief summary of your business and its products and services.</b>	Super-Server provides a turnkey solution for IT and telecom needs with remote access desktop computing and VoIP phone service designed to allow our customers to focus on growing their business without the distractions, risks and unpredictable expense of in-house technology.
<b>Ideal customer profile?</b>	Looking to leverage technology to grow, price is not main driver, values best practices and access to subject matter experts.
<b>What makes a good prospect for your business?</b>	10 – 500 PC's & phone users, multiple locations, limited capital, dissatisfaction with current systems or support, facing upgrade requirements, data security concerns, IT expense concerns, need to network distributed staff.
<b>Some information on your background.</b>	With Super-Server for 5 years. 10 years of progressively responsible business development experience at GE. Came to Richmond in '94, grew up in Michigan.
<b>Other:</b>	